

# DOOSAN ROBOTICS

## 3Q25 Earnings Release

**DOOSAN**



## Disclaimer

The information herein is provided for your information purposes only and contains preliminary figures which may be materially different from the final figures.

Forecasts and projections contained in this material are based on current business environments and management strategies, and they may differ from the actual results upon changes and unaccounted variables. We make no guarantees and assume no responsibility for the use of information provided. We trust your decisions will be based on your own independent judgment.

Financial data in this presentation is on a IFRS consolidated basis.

Chapter 1.

# 3Q 2025 Results

## 3Q 2025 Results (Consolidated)

- 3Q sales up +124% q-q driven by strong domestic demand, despite deferred investments amid the economic slowdown and tariff impact
- 3Q SG&A expense rose, reflecting new hires and one-off costs from ONExia acquisition

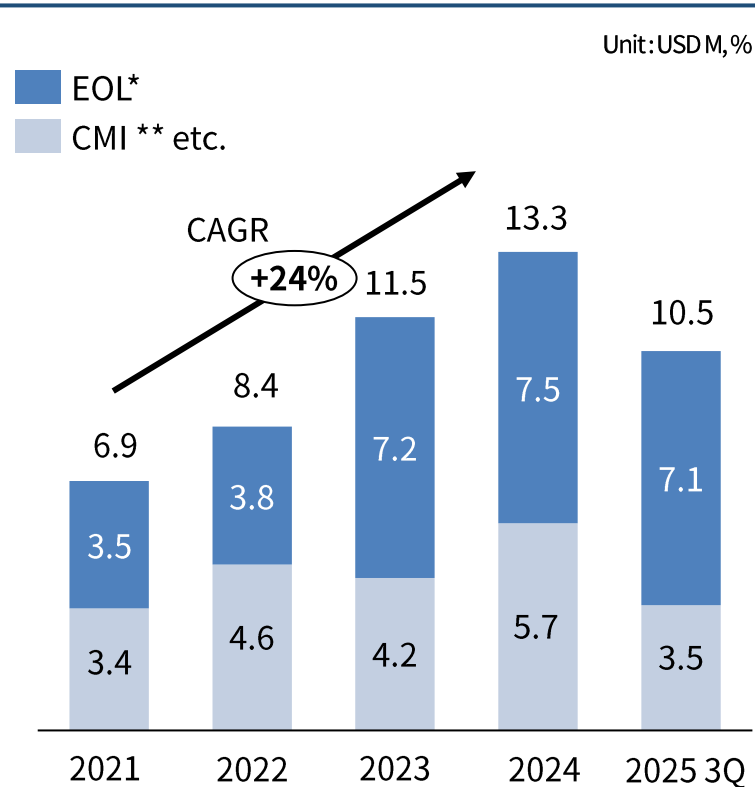
Units: KRW mn, %

	'24.3Q	'25.2Q	'25.3Q	QoQ	YoY
Sales	10,034	4,532	10,165	124.3%	1.3%
Operating Profit	-9,588	-15,650	-15,265	-	-
EBITDA	-7,964	-14,091	-13,358	-	-
Net Income	-6,882	-16,567	-12,858	-	-
Net Debt	-294,213	-253,415	-210,998		
Liability/Equity Ratio (%)	4.5%	5.0%	9.7%		

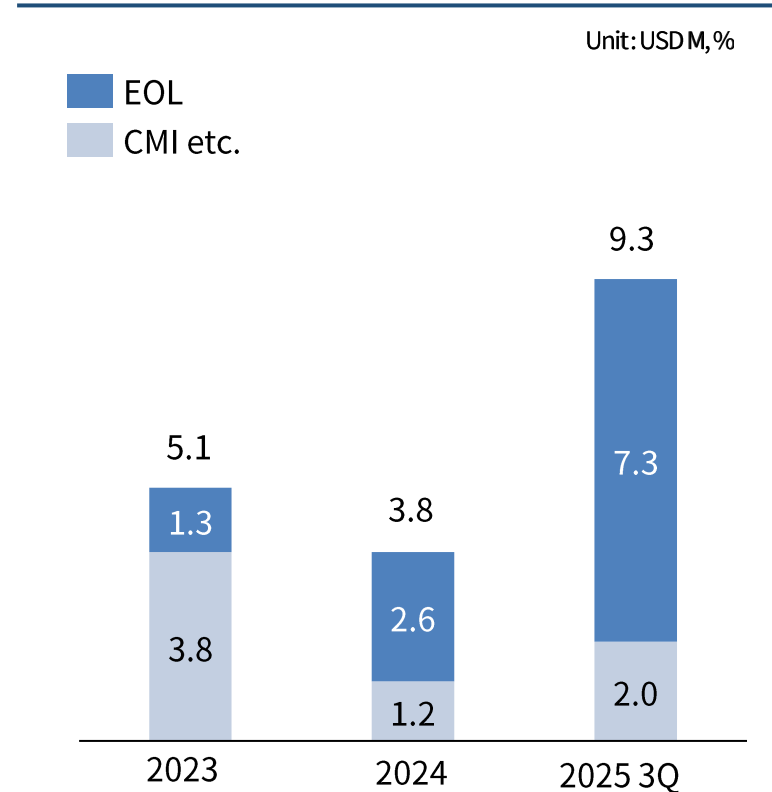
### 3Q 2025 Results - ONExia

- 3Q cumulative sales increased 9% y-y to USD1.05m, supported by solid growth in Cobot EOL segment
- Driven by increased order backlog from large-scale contract in Sep, sales growth is expected to accelerate in 2026

Sales



Order backlog



\* End-of-Line process, referring to the final manufacturing stage involving packing and palletizing of finished products

\*\* Custom Machine Integration (CMI) refers to SI(System Integration)

\* Source: Company Data

## [BACK-UP] ONExia Inc. Company overview

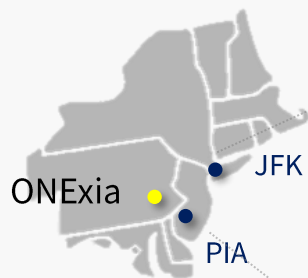
Proven track record of 25 years in collaborative robot solution for packaging EOL(End-of-Line), providing customized automation systems tailored to customer needs

### Background

- A key US partner, specializing in automation solution using collaborative robot
  - Provides one-stop automation, covering system design, manufacturing, installation

### Information

- Founded 1984 by Greg Selke
- HQ: Located in Exton, Philadelphia
- Size: 28,000sqft, 45 employees
  - HQ (23,000sqft), External processing plants (5,000sqft)



↔ 2H from JFK airport  
↔ 45 min from PHA airport



HQ



Processing Plant

## Core business competitiveness

### 1 End-of-Line (EOL) Solution Business

- Delivering EOL(End-of-Line) automation services, from system design, manufacturing to implementation
  - 3 type solutions : palletizer, case packer, case erector
- Securing Plug & Play standardized solutions
- Cost efficiency achieved through internak design and manufacturing if palletizing-related equipment

### 2 Customer Machine Integration (CMI)

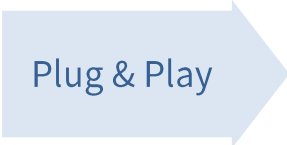



- Customized automation across all manufacturing process – assembly, part transfer, palletizing, packaging, inspection
- Optimized automation motion based on Actuator, Sensor performance
- Customer-tailored system integration

Chapter 2.

# AI-driven Technology Innovation

## Driving AI-driven innovation for 'Practical humanoids' business

- Pursuing AI-driven innovation over the next 2~3 years and strengthening the talent pool for Humanoid entry
- Enhancing internal technological capabilities through M&A, strategic partnerships

2025 growth strategy	Roadmap	Progress status
<ul style="list-style-type: none"> <li>• <b>Strengthening business model to AI robot solutions</b> <ul style="list-style-type: none"> <li>– Integrating Arm + S/W + AI</li> </ul> </li> </ul>	 <p>Plug &amp; Play</p>	<ul style="list-style-type: none"> <li>• <b>Showcasing AI solution model 'Scan &amp; Go'</b> <ul style="list-style-type: none"> <li>– Physic-informed AI and advanced 3D vision applied to robot arm-AMR integrated platform</li> <li>– Won CES 2026 Best innovation Award (AI) and Innovation Award (Robotics)</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>• <b>Advances in AI Technology</b> <ul style="list-style-type: none"> <li>– Securing preemptive AI &amp; Humanoid technologies</li> </ul> </li> </ul>	 <p>Future technologies</p>	<ul style="list-style-type: none"> <li>• <b>Opened Innovation R&amp;D center (Sep)</b> <ul style="list-style-type: none"> <li>– Korea's largest robot research center</li> </ul> </li> <li>• <b>Participation in government-robotics programs</b> <ul style="list-style-type: none"> <li>– fully autonomous robots, humanoids, and AI semiconductors</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>• <b>In-organic growth through M&amp;A</b></li> </ul>	 <p>Dominant market position</p>	<ul style="list-style-type: none"> <li>• <b>Deal closing for ONExia acquisition (Sep)</b></li> <li>• <b>Ongoing review of additional M&amp;A opportunities</b></li> </ul>
<ul style="list-style-type: none"> <li>• <b>Synergistic through Doosan Bobcat</b> <ul style="list-style-type: none"> <li>– Cooperation with Bobcat Channels in US market</li> </ul> </li> </ul>	 <p>US sales scale-up</p>	<ul style="list-style-type: none"> <li>• <b>In Ongoing discussions with Bobcat</b></li> </ul>

## [BACK-UP] CES 2026 : Showcasing new AI robot solution model

- ‘Scan & Go’ is an intelligent robot solution model featuring a plug-and-play AI robot solution ready for on-site deployment
- Won CES 2026 Innovation Awards Best of innovation (AI) and Innovation Award (Robotics)

### AI robot solution ‘Scan & Go’



### Core Technologies

#### Application

- Physic-informed AI and advanced 3D vision applied to robot arm-AMR integrated platform
- Scans complex structures such as turbine blades, aircraft fuselages, and building exteriors to generate optimal work paths and perform inspection, sanding, and griding tasks

#### Key features

- Saves work time by eliminating the need for separate design drawings for complex tasks
- 0.1mm work precision
- Real-time force control enabled by torque sensors on 6-robot arm axes
- Industry-leading reliability (Ple, Cat4)

# [BACK-UP] Launches state-of-the-art R&D Center

Opened Korea’s largest robot research institute center ‘Doosan Robotics Innovation Center’

## Information

### Facility

- 71,000-sqft R&D center
  - Development of core robot parts, including high-performance drive modules
  - AI-based motion research and new solution development(palletizing, welding, etc.)
  - Testing space for robot quality validation
- 80 researchers on site

### Location

- Bundang (near Ori station), Seongnam, Gyeonggi Province

## Key initiatives of Innovation center

Developing AI robot solutions, humanoid technologies

Advancing hardware refinement

Developing artificial intelligence (AI)

Strengthening software capabilities

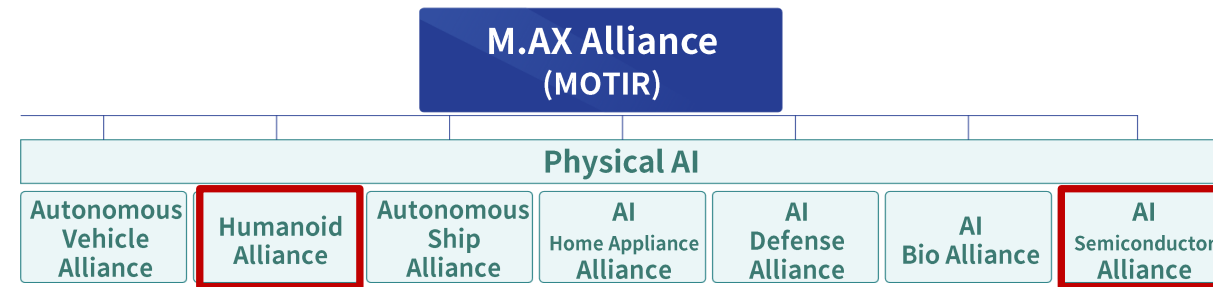


Through the integration of all essential R&D resource, Enable to real-time collaboration among researchers, fostering faster development of new technologies and products



## [BACK-UP] Participation in government-backed robotics support programs

- Leading participation in government-led development programs for fully autonomous robots, humanoids, and AI semiconductors



Background : Transforming manufacturing with AI, Creating KRW 100tn in added value by 2030

[M.AX – Humanoid Alliance]

- Target : Mass production of humanoid robots by 2029 (1,000+ units per year)
- Support scale : TBD
- DR Role : Steering Committee (Robot manufacturers group)
- Launch : Sep. 2025
- Next steps : Launch of 25 projects in 2026

[M.AX – AI Semiconductor Alliance]

- Target : Development of industry-specific on-device AI semiconductor prototypes by 2030
- Support scale : KRW 1tn over 5 years
- DR Role : Anchor company in Robotics
- Launch : Sep. 2025
- Next steps : 7 projects to be announced in 2026

### Physical AI Global Alliance

- Organized by Ministry of Science and ICT
- Background : Securing global leadership in physical AI through industry - academia -research - government collaboration
- Support scale : TBD
- DR role : Head of fully autonomous robot division
- Project : Implementation of fully autonomous robots in manufacturing and service areas
- Launch : Sep. 2025
- Next steps : Identifying sector-specific demand and project opportunities in Nov.

\* M.AX : Manufacturing AX

\*\* MOTIR : Ministry of Trade, Industry and Energy

Chapter 3.

# Appendix

Financial Summary

## Financial Summary

Units: KRWmn, %

	2021.12	2022.12	2023.12	2024.12	2025.09	YoY
<b>Total Asset</b>	29,445	62,618	456,422	421,691	399,953	-21,738
Current Asset	19,663	38,837	426,105	342,029	263,373	-78,656
- Cash & Cash Equivalent	4,390	8,119	382,006	275,216	210,998	-64,218
Non-current Asset	9,783	23,782	30,317	79,662	136,580	56,918
<b>Total Liability</b>	13,943	19,853	17,614	19,190	35,476	16,286
Current Liabilities	11,809	14,737	13,353	15,446	18,113	2,667
- Debt	-	-	-	-	-	-
Non-current Liabilities	2,134	5,116	4,261	3,743	17,363	13,620
<b>Total Equity</b>	15,502	42,765	438,808	402,501	364,477	-38,024
Net debt*	-4,390	-8,119	-382,006	-275,216	-210,998	64,218
Liability/Equity Ratio	89.9%	46.4%	4.0%	4.8%	9.7%	+4.9%pt

\* Net debt : Debt - Cash &amp; Cash Equivalent